

AGENDA

BOARD OF TRUSTEES MEETING

June 3, 2005, 1:00 p.m. Red Cliffs Lodge, Moab, UT

	Call to Order	Dan McConkie
	Review of Board Members Absent	Dan McConkie
	Approval of April 27 Minutes	Dan McConkie
ITEM	INFORMATION	
1	Benefits Pool Committee Report	Steve Baker
2	Personnel Committee Report	Steve Baker
3	Loss Control Manager's Report	Mark Brady
4	Chief Executive Officer's Report	Lester Nixon
	ACTION	
5	Ratify UBS Financial Services Agreement	Lester Nixon
6	Approve Amended Investment Policy	Lynn Lemon
7	Approve Code of Ethics Policy	Lester Nixon
8	Approve Fraud Policy	Lester Nixon
9	Approve Workers' Comp Managed Care Services Agreement w/CorVel	Lester Nixon
10	Approve Property Brokerage Agreement w/Marsh	Lester Nixon
11	Approve Inclusion of Separately Insured Health Departments in the Risk Management Program and Authorize Modifications	Lester Nixon
12	Set Date and Time for Closed Meeting to Discuss Pending or Reasonably Imminent Litigation	
13	Action on Litigation Matters	Kent Sundberg
14	Set Date and Time for Closed Meeting to Discuss Character, Professional Competence, Physical/Mental Health of an Individual	I.
15	Ratification and Approval of Payments and Credit Card Transactions	Gene Roundy
	Other Business	
	Next Meeting, June 23, 10:00 a.m., UCIP Building	
	Adjourn	

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BOARD OF TRUSTEES MEETING M I N U T E S

June 3, 2005, 12:30 p.m. Red Cliffs Lodge, Moab, UT

BOARD MEMBERS PRESENT

Dan McConkie, President, Davis County Commissioner

Lynn Lemon, Vice President, Cache County Executive

Gene Roundy, Secretary-Treasurer, Iron County Commissioner

Ken Bischoff, Weber County Commissioner Steve Baker, Davis County Personnel Director Kay Blackwell, Piute County Commissioner Ira Hatch, Emery County Commissioner

Ed Phillips, Millard County Sheriff

Kent Sundberg, Utah County Deputy Attorney

BOARD MEMBERS ABSENT

Jim Eardley, Washington County Commissioner

Jerry Grover, Utah County Commissioner Steve Wall, Sevier County Clerk-Auditor

OTHERS PRESENT

Lester Nixon, Chief Executive Officer Mark Brady, Loss Control Manager Sonya White, Executive Assistant

Call to Order

Dan McConkie called the meeting of the Utah Counties Insurance Pool Board of Trustees to order at 12:30 p.m. on June 3, 2005. Dan welcomed those in attendance.

Review of Board Members Absent

Jim Eardley requested to be excused from this meeting due to medical reasons. Jerry Grover and Steve Wall requested to be excused from this meeting due to family commitments. Ed Phillips made a motion to excuse Jim Eardley, Jerry Grover and Steve Wall from this meeting. Lynn Lemon seconded the motion, which passed unanimously.

Approval of April Minutes

The minutes of the Board of Trustees meeting held April 27, 2005 were previously sent to the Board Members for review. Lynn Lemon made a motion to approve the April 27 meeting minutes as written. Ken Bischoff seconded the motion, which passed unanimously.

Benefits Pool Committee Report

A market industry report was given by Jeff Larsen and Lawrence Wiscombe of Marsh USA yesterday, June 2, at the Board's Retreat (see attachment #1). Steve Baker reported that a special meeting of the Board of Trustees will be held on June 23, 2005 to review Marsh's feasibility study for a Benefits Pool.

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Personnel Committee Report

Steve Baker reviewed the evaluation results from the Personnel Workshop, held May 12-13, with the Board (see attachment #2). The facility (Davis Convention Center) and the sessions were given rave reviews. Gavin Anderson, Salt Lake County's Deputy District Attorney, attended the workshop and was very impressed. Gavin is interested in attending more training provided by UCIP. Steve would appreciate input from the Board for next year's workshop.

Loss Control Manager's Report

Mark Brady reported that following the Personnel Workshop, UCIP's next big training conference is the Certificate in Risk Management Program scheduled for August 23-25 in Cedar City.

Chief Executive Officer's Report

Lester Nixon reviewed the Multiline Claims spreadsheet with the Board for 2005 year-to-date as of April 30 (see attachment #3). Total incurred losses of \$1,137,656 by premiums of \$4,082,190 calculate a 27.87% loss ratio for the beginning of the second quarter. The loss ratio for all years, 1992 to 2005 (as of April 30) is 47%. Lester reviewed the Workers' Compensation Claims spreadsheet with the Board for 2005 year-to-date as of April 30 (see attachment #4). The loss ratio continues at a promising low percentage of 24.79%. Loss ratio for all years is 10.53%. Lester explained that the next report will have more detail; all losses so that the Board can decide what they want to review in the future.

Ratify UBS Financial Services Agreement

Pursuant to the Board's authorization and direction at its April 27 meeting, Lester Nixon explained that \$2,000,000 has been transferred to UBS Financial Services to invest in 7 to 30 day notes. In order to open an account with UBS, staff has completed the *Account Application and Agreement for Organizations and Businesses* (see attachment #4). Lester and Sonya White are listed as the principal officers authorized to transact business on behalf of UCIP. Ira Hatch made a motion to approve the UBS Account Application and Agreement as prepared and submitted by the Chief Executive Officer including the resolution (page eight) adopted by motion made on April 27. Ed Phillips seconded the motion, which passed unanimously.

Approve Amended Investment Policy

Lester Nixon explained that in the Management Letter, prepared with the 2004 audit, Larson & Company recommended that UCIP address maturities of investments ("ladders") to avoid interest rate risk arising from increasing interest rates. Also, the Board directed staff to review the Investment Policy for UBS Financial Services' participation in UCIP's investments. As reported by UBS on April 27, a two-year time frame is currently their recommendation to hedge against rising interest rates. Therefore, as staff has reviewed the investment policy, there would be no need to revise language for UBS to participate. However, Lester recommends no concrete time constraints in the investment policy due to conditions changing frequently. Lester does recommend that maturities not extend beyond the time frame of the actuary's report, which is about eight years, and that staff and the Audit Committee monitor the maturity dates frequently with UCIP's investment partners, Wachovia and UBS (see attachment #5). Lynn Lemon made a motion to approve the amendment to section XII Maximum Maturities of the UCIP Investment Policy. Kent Sundberg seconded the motion, which passed unanimously.

Approve Code of Ethics Policy

Lester Nixon explained that as part of the 2004 audit, Larson and Company recommended that UCIP adopt a Code of Ethics Policy (see attachment #6) and that each UCIP employee annually (by July 15) affirm reading and agreeing to the policy. Steve Baker said that employees need only to read and affirm the policy once unless changes are made. Dan McConkie directed Lester to decide when/how often employees should affirm. Steve Baker made a motion to approve the Code of Ethics Policy as written. Lynn Lemon seconded the motion, which passed unanimously.

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Approve Fraud Policy

Lester Nixon explained that as part of the 2004 audit, Larson and Company recommended that UCIP adopt a Fraud Policy (see attachment #7) and that each employee annually affirm reading and agreeing to the policy. Steve Baker said that employees need only to read and affirm the policy once unless changes are made. Dan McConkie directed Lester to decide when/how often employees should affirm. Lester indicated that section IX Reporting Procedures involves the Audit Committee so that employees feel comfortable in reporting suspected fraud to either the Chief Executive Officer or a Committee member. Steve Baker made a motion to approve the Fraud Policy as written. Lynn Lemon seconded the motion, which passed unanimously.

Approve Workers' Comp Managed Care Services Agreement with CorVel

Lester Nixon reported that the Agreement is not ready to present to the Board and requested this item to be tabled until the next meeting.

Approve Property Service Agreement with Marsh USA Risk and Insurance Services

Lester Nixon explained that Marsh is being paid a fee of \$60,000 by UCIP to place the property, boiler and machinery and crime reinsurance. Included in this fee, Marsh will make two reports on the industry to the Board and consult with staff throughout the year regarding the insurance market. Since County Reinsurance Limited will have a property reinsurance product available this year, Lester recommended that the Board approve the one-year 2005 Agreement with Marsh (see attachment #8). Lynn Lemon made a motion to approve the 2005 Client Service Agreement between Marsh USA Risk and Insurance Services and Utah Counties Insurance Pool. Kay Blackwell seconded the motion, which passed unanimously.

Approve Inclusion of Separately Insured Health Departments in the Risk Management Program and Authorize Modifications to the Risk Management Program

Lester Nixon explained that UCIP has maintained the premiums for the Health Departments at the same level charged by the State. Lester recommended continuing this practice but allow the multicounty departments to qualify for certain sections of the 2005 Risk Management Program providing the departments an opportunity to receive up to a five percent premium credit. Lynn Lemon made a motion to maintain premiums for the health departments at the same level, allow up to a five percent premium credit under the 2005 Risk Management Program and authorize Lester Nixon and Mark Brady to make the necessary changes to the Program to include the Health Departments. Steve Baker seconded the motion, which passed unanimously.

Set Date and Time for Closed Meeting

Lynn Lemon made a motion to set the date and time for a closed meeting to discuss pending or reasonably imminent litigation for June 3, 2005 at 12:40 p.m. Ira Hatch seconded the motion, which passed unanimously.

Ira Hatch made a motion to conclude the closed meeting to discuss pending or reasonably imminent litigation on June 3, 2005 at 12:55 p.m. Ken Bischoff seconded the motion, which passed unanimously.

Action on Litigation Matters

Kent Sundberg made a motion authorizing settlement authority up to an amount of \$225,000 in the matter of T00-00016-2005; amending the April 27 authority up to \$190,000. Steve Baker seconded the motion, which passed unanimously.

Set Date and Time for Closed Meeting

Kay Blackwell made a motion to set the date and time of a closed meeting to discuss the character, professional competence, physical/mental health of an individual for June 3, 2005 at 12:56 p.m. Lynn Lemon seconded the motion, which passed unanimously.

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Ken Bischoff made a motion to conclude the closed meeting to discuss the character, professional competence, physical/mental health of an individual on June 3, 2005 at 1:15 p.m. Gene Roundy seconded the motion, which passed unanimously.

Ed Phillips made a motion to approve the personnel items as discussed. Kay Blackwell seconded the motion, which passed unanimously.

Ratification and Approval of Payments and Credit Card Transactions

Gene Roundy reviewed the payments made, payments to be made (see attachment #9) and credit card transactions with the Board. Gene Roundy made a motion to approve the payments made, payments to be made and credit card transactions. Lynn Lemon seconded the motion, which passed unanimously.

Other Business

The AGRIP Governance Conference is scheduled for November 14-16 at the San Antonio Hyatt.

The Board directed Sonya White to provide 2006 Board Retreat locations for vote at its June 23 meeting.

The next meeting of the Board of Trustees is scheduled for June 23 at 10:00 a.m. at the UCIP building. Ken Bischoff made a motion to adjourn this meeting. Ed Phillips seconded the motion, which passed

unanimously.

Approved on this 23 day of 2005

Sum Sum Gene Roundy, UCIP Secretary-Treasurer

AGENDA ITEM SUMMARY

Item Description

Approve modifications to the Risk Management Program for use with separately insured County Health Departments and allowing premium credit of up to 5% for those departments. This approval would be for the current year, 2005. For 2006 staff will prepare a health department part to the program.

Background, Discussion

Since the Health departments initiated coverage with UCIP, their individual premiums from UCIP have been held at the same level as the State charged. Staff recommends continuing this practice into the future. The Health Departments that are separately insured have not previously been included in the Risk Management Program. Allowing the separately insured health departments to qualify for the Risk Management Program would provide them a chance to decrease their premiums. Certain parts of the RM Program would require modification for application to the Health Departments.

Recon	nmendation
Staff r	ecommends:
	Maintain premium at same levels
2)	Allow up to 5% credit under the
	RM Program
3)	Authorize the CEO to make
	necessary changes

AGENDA ITEM SUMMARY Item Description Approve UCIP Fraud Policy and UCIP Code of Ethics.

Background, Discussion

As a part of the 2004 audit, Larson recommended that UCIP adopt a Fraud Policy, as recommended for review by the American Institute of CPA's, and a Code of Ethics. Further, Larson recommended that each employee annually affirm reading and agreeing to the policy and code.

Recommendation	
Staff recommends separate approval of each document and instituting annual affirmations by July 15 of each year.	

PERSONNEL WORKSHOP, MAY 2005 Evaluation Results

Overall impression of the workshop.

Excellent 25 <u>Very Good</u> 79 <u>Average</u>

<u>Poor</u> 0

Overall, how useful were the workshop topics?

<u>Very Useful</u> 40 <u>Average</u> 20 No Use To Me

How useful was the workshop syllabus?

Very Useful 34 <u>Average</u> 24 No Use To Me

<u>No Handouts</u> ()

Did you like the format/time schedule of the workshop?

If no, explain what schedule would work better for you.

Yes

58

<u>No</u>

Start at 10:00 1st day and continue to 2 or 3 PM the next day. Have the speakers talk for 45 minutes instead of an hour. Would like to coordinate with UAC meetings. Start a couple of hours later on the first day of the seminar. Extend by a couple of hours on day two of the seminar.

Did you like/dislike the facility where the workshop was held?

Likea

Great, Excellent, Loved, Very Nice Facility (38)

Nice to have workshop in same facility (6).

Liked location (16).

Comfortable (9).

Good food (7).

Convenient(7)

Sound was good(2)

Staff/Good Service (4)

Too Much Food (1)

Beautiful Rooms (6)

Like hotel and conference in one location (6)

Everything including break amenities were good

Good Parking(2)

Restrooms were clean

Disliked

Rooms were too cold (3)

Would have Panel Discussion raised on a platform

Start time at 10:00 AM would be better.

What did you like best about this workshop?

Topics (16).

Panel segments general (5).

Mock Trial (10).

Felt Mock Trial was too long, but liked it anyway (3)

Suggestions about Mock Trial: More time at end to discuss the situation how it should have been handled differently. How harassment complaints could have been resolved before it became a complaint For time issue, perhaps Jury selection could have been simply drawing names to leave more time at end.(3)

Lana Jensen, ADA/FMLA/WC (6)

FLSA Panel (3)

Medical Spending (5)

Need more time for Medical Spending (1)

Whistle Blowers presentation somewhat confusing(1)

Interaction among participants.(5)

Stayed on Schedule (4).

Facility (1)

What is legal & what isn't (1)

Layout (1)

Happy about not having a motivational speaker. (1)

Camaraderie of Staff and Presenters (2)

Marsh Presentation was excellent.(1)

T Minus Five /entertainment was terrific(1)

What would you suggest we do differently?

Keep up the good work & planning! (4).

Do Mock Trial in less time (4)

Microphone for person asking questions (2)

Water available throughout day. Pitchers filled-or bottled water.(2)

Lighter lunch.(2).

Central location.

Keep audience from talking during presentation.

Save a few dollars by not printing in color.

More Breaks.

Long sessions of one topic.

Do prizes faster.

Speakers on stage like Mock Trial.

Do a Q & A session where participants can submit questions before hand so panel can prepare responses.

Put Suggestion Lines on back of forum.

Don't yank the coffee.

I thought the ESRG took too long. There was not enough time for Whistleblower Protection Act.(1)

Nothing (0).

How would you rank the speakers, topics & handouts?

1=poor 2=fair 3=average 4=good 5=excellent

	Speaker	<u>Topics</u>	<u>Handouts</u>
Lana Jensen, ADA/FMLA/WC	4.26	4.22	4.09
Mark Brady,	4.0	3.54	3.43

Panel,	3.97	3.66	none
Medical Spending Accounts	5.77	5.00	HOHE
Mock Trial, Sexual Harassment	4.13	4.1	none
Panel,			
FLSA	4.32	2.98	none
Joyce Anderson,	3.89	3.96	4.59
Military Duty, Effects on Employee/Family & Requirements of Law	5.07	3.70	4.57
Mark Brady,	4.75	4.09	4.9
Whistle Blowers Protection	1.73	1.07	4.7

Did you like the evening dinner and activity? Or, would you rather have a free night?

Evening DinnerFree NightNo Preference2731

Excellent, great, and loved dinner and entertainment (14).

Liked, enjoyed, good dinner and entertainment (5).

Entertainment ok, below average or so-so. (3)

Food too spicy (2)

Over early enough to enjoy evening.(1)

Unfortunate so many people don't attend.(1)

Food and entertainment made for a perfect evening.(1)

Though food and entertainment was enjoyable it made for a long day.(1)

Maybe end earlier (1)

Free night or not is fine.(1)

Liked that the entertainment went on during dinner.(2)

What topics would you like to see at next year's workshop?

Compensation, merit raises, wage scales and payroll issues. (4)

Performance evaluations, problem employees, grievances, attitude adjustments, discipline issues, retaliation and motivational techniques.(7)

Career service, hiring practices, interview techniques and training compensation.(5)

Overtime, comp time, medical leave and vacation leave. (5)

Health insurance and insurance options.(3)

Retirement. (1)

Taxation reform.(1)

Employment law update (cases).(1)

Litigation or EEOC. (1)

Panel on what employees should be exempt? (1)

Asset Management and tracking and employee's responsibility.(1)

Safety issue and personnel's responsibility.(1)

Different Topic for mock trial, specific premium overview. (1)

Newest topics of interest. (1)

I rated most topics low, not because the instructors were poor but because the subject matter, in most cases, was legal or policy related and consequently not to exciting.(1)

A role play on a FMLA-ADA-WC situation. (1)

Policies and procedures (1)

Follow up on FSA and HRA. (1)

Follow up on Medical Spending Accounts. (1)
Work place harassment by elected official?? (1)
Not the sexual harassment again. (1)
Negligent Retention.(1)
FLSA. (1)
Expert from Dept. of Labor. (1)

Where would you like the next personnel workshop held?

Moab (3), St. George (8), Park City (4), Davis County Conference Center (6), Provo (3), Ogden (1), Vernal (1) Cache(2), Price (2), Cedar City (2), Bryce Canyon (3), Southern part of state due to nice weather (2), Within Zion's(1), Kane (1), Sundance (1), Snowbird (1), Wasatch (1), Springdale(1), Summit(1), West Valley (1), Wendover (1), Salt Lake City (1).

Davis County would be great again. Pick spots where hotel and conference are in same location or close.(2) A great tourist area or anywhere in Utah.(1)

UTAH COUNTIES INSURANCE POOL Multiline Claims Report YTD as of 4/30/05

COUNTY	PREMIUM	NUMBER of	R of	TOTAL	TOTAL	TOTAL	LOSS
		CLAIMS YTD	YTD	PAID	RESERVES	INCURRED	RATIO
		0pen	Closed				
Beaver	\$60,785	0	2	\$2,596	0\$	\$2,596	4.27%
Box Elder	\$164,995	2	က	\$546,901	\$86,136	\$633,037	383.67%
Cache	\$198,563	3	2	\$12,994	\$53,442	\$66,436	33.46%
Carbon	\$137,757	_	0	\$764	\$1,236	\$2,000	1.45%
Daggett	\$40,545	3	0	\$6,307	\$30,293	\$36,600	90.27%
Davis	\$367,700	4	2	\$3,743	\$11,410	\$15,153	4.12%
Duchesne	\$119,255	2	-	\$25,568	\$3,432	\$29,000	24.32%
Emery	\$158,062	0	_	\$1,785	\$0	\$1,785	1.13%
Garfield	\$59,922	0	4	\$6,910	\$206	\$7,116	11.88%
Grand	\$91,290	0	0	\$0	\$0	\$0	0.00%
Iron	\$153,363	3	0	\$0	\$5,500	\$5,500	3.59%
Juab	\$107,247	0	0	\$0	\$0	\$0	0.00%
Kane	\$74,072	2	0	\$0	\$3,500	\$3,500	4.73%
Millard	\$138,163	2	0	\$0	\$15,800	\$15,800	11.44%
Morgan	\$48,361	0	0	\$0	\$0	\$0	%00.0
Piute	\$22,232	0	0	\$0	\$0	\$0	%00.0
Rich	\$44,226	0	0	\$0	\$0	\$0	%00.0
San Juan	\$149,487	0	0	\$0	\$0	\$0	%00.0
Sanpete	\$61,977	_	_	\$0	\$20,000	\$20,000	32.27%
Sevier	\$83,927	က	0	\$0	\$7,000	\$7,000	8.34%
Tooele	\$182,679	5	2	\$1,367	\$204,859	\$206,226	112.89%
Uintah	\$187,388	က	က	\$6,850	\$5,000	\$11,850	6.32%
Utah	\$442,324	4	∞	\$16,990	\$22,142	\$39,132	8.85%
Wasatch	\$197,895	0	_	\$1,335	\$0	\$1,335	%29.0
Washington	\$230,845	-	-	\$1,879	\$20,000	\$21,879	9.48%
Wayne	\$40,409	0	0	\$0	\$0	\$0	%00.0
Weber	\$518,721	5	4	\$5,533	\$6,179	\$11,712	2.26%
TOTALS	\$4,082,190	44	35	\$641,524	\$496,133	\$1,137,656	27.87%

UTAH COUNTIES INSURANCE POOL Multiline Claims Report

All Years as of 4/30/05

Total	Weber	Wayne	Washington	Wasatch	Utah	Uintah	Tooele	Sevier	Sanpete	San Juan	Rich	Piute	Morgan	Millard	Kane	Juab	Iron	Grand	Garfield	Emery	Duchesne	Davis	Daggett	Carbon	Cache	Box Elder	Beaver			The same of the sa
174	17	_	=	9	25	14	7	5	4	ယ	2	_	ယ	ယ	ယ	_	12	4	0	_	∞	17	5	_	∞	7	2	Open	Number	And the second s
3.753	316	13	264	101	514	162	92	91	93	144	12	ω	4	135	55	46	118	111	36	102	130	609	6	54	252	218	72	Closed	Number of Claims	The state of the s
\$1,129,196	03	\$1,202	\$165,231	\$15,946	\$154,286	\$185,199	\$42,882	\$7,604	\$79,147	\$52,355	\$777	\$0	\$0	\$0	\$0	\$0	\$911	\$6,812	\$5,000	\$82,379	\$22,926	\$73,363	\$0	\$0	\$223,764	\$7,960	\$1,454	1992		THE THE PROPERTY OF THE PROPERTY OF THE PARTY OF THE PART
1.682.948	8	\$6	\$64,911	\$17,620	\$125,687	\$39,623	\$215,726	\$8,879	\$15,711	\$21,010	\$800	\$0	\$0	\$2,669	\$0	\$41,000	\$289,361	\$43,012	\$938	\$32,961	\$76,176	\$256,424	\$6	\$0	\$274,008	\$153,460	\$2,972	1993		SAN SELECTION OF SHAPE SAN
129.196 \$1.682.948 \$1.554.409	80	\$202	\$112,514	\$160,236	\$191,225	\$202,953	\$75,869	\$22,863	\$17,474	\$8,957	\$1,630	\$	\$6	\$21,738	\$7,777	\$67,707	\$128,551	\$2,938	\$2,477	\$83,281	\$20,774	\$223,267	\$0	\$0	\$140,866	\$53,712	\$7,397	1994		
\$890,728	\$0	\$0	\$53,944	\$53,121	\$152,602	\$46,706	\$29,067	\$7,316	\$97,040	\$58,771	\$5,788	\$0	\$0	\$90,408	\$6,992	\$5,631	\$14,643	\$2,947	\$33,445	\$8,032	\$24,684	\$111,543	\$0	\$0	\$28,527	\$51,568	\$7,953	1995		
\$924.589	0\$	\$23,831	\$41,792	\$74,388	\$134,502	\$61,641	\$0	\$2,837	\$5,299	\$19,226	\$1,947	\$7,174	\$6	\$40,832	\$4,493	\$22,838	\$2,917	\$60,804	\$10,104	\$29,143	\$13,122	\$243,774	\$0	\$0	\$81,914	\$11,367	\$30,644	1996		The state of the s
\$1.264.357	\$0	\$569	\$7,024	\$382,315	\$184,695	\$84,256	\$0	\$14,415	\$1,776	\$5,522	\$0	\$0	\$6	\$8,821	\$0	\$17,236	\$8,793	\$714	\$0	\$50,376	\$41,632	\$382,198	\$0	\$0	\$35,366	\$23,292	\$15,356	1997		THE STREET STREET, STR
\$1,488,033	\$39,412	\$23,849	\$169,317	\$3,649	\$281,890	\$40,240	\$0	\$16,907	\$2,075	\$94,754	\$10,407	\$0	\$6	\$99,179	\$135,261	\$172,902	\$96,256	\$30,145	\$9,873	\$23,305	\$7,319	\$71,179	\$8	\$121,825	\$16,318	\$10,189	\$11,783	1998	To	Manufactor Control of the Control of
\$1,638,372	\$437,696	\$0	\$159,102	\$181,369	\$104,271	\$76,638	\$0	\$1,530	\$28,068	\$40,475	\$280,000	\$0	\$0	\$22,767	\$4,143	\$5,501	\$4,339	\$19,437	\$0	\$7,079	\$56,518	\$128,725	\$0	\$30,953	\$17,547	\$3,262	\$28,952	1999	otal incurred	AND THE STATE OF THE PARTY OF
\$1,178,127	\$512,219	\$0	\$14,761	\$14,758	\$111,597	\$6,349	\$0	\$14,861	\$32,904	\$27,928	\$849	\$0	\$0	\$42,468	\$22,024	\$16,155	\$19,653	\$48,608	\$295	\$6,044	\$6	\$62,674	\$2,337	\$2,389	\$93,369	\$115,023	\$10,862	2000		
\$2,149,488	\$612,488	\$0	\$53,525	\$32,988	\$340,515	\$59,110	\$0	\$2,434	\$17,424	\$40,922	\$6	\$6,875	\$	\$10,134	\$14,790	\$33,471	\$70,040	\$21,713	\$0	\$6,793	\$49,719	\$134,562	\$0	\$355,226	\$211,886	\$48,523	\$26,351	2001		
\$1,590,177	\$77,581	\$55,786	\$41,890	\$138,249	\$26,186	\$217,791	\$0	\$223,746	\$26,932	\$4,017	\$480	\$20,000	\$0	\$40,487	\$28,992	\$14,661	\$95,048	\$2,336	\$14,785	\$12,759	\$41,242	\$110,489	\$23,500	\$22,243	\$62,267	\$277,398	\$11,311	2002		THE STATE OF THE PERSON NAMED IN
\$1,784,170	\$264,908	\$644	\$146,515	\$46,620	\$201,116	\$106,985	\$0	\$6,976	\$11,869	\$52,676	\$0	\$0	\$0	\$21,171	\$22,578	\$140	\$41,919	\$132,173	\$11,963	\$195,526	\$170,848	\$140,466	\$47,760	\$18,193	\$56,865	\$79,355	\$6,906	2003		THE RESIDENCE AND ADDRESS OF THE PERSON NAMED IN COLUMN TWO IN COLUMN TW
\$924.589 \$1,264.357 \$1,488.033 \$1,638,372 \$1,178,127 \$2,149,488 \$1,590,177 \$1,784,170 \$2,132,301 \$1,137,657 \$20,548,477	\$478,345	\$0	\$106,933	\$55,533	\$249,879	\$105,022	\$16,467	\$41,358	\$1,006	\$481,751	\$16,000	\$0	\$43,621	\$29,980	\$38,801	\$584	\$35,121	\$8,620	\$11,640	\$24,172	\$44,130	\$142,162	\$57,189	\$6,189	\$110,862	\$24,283	\$2,653	2004		THE REAL PROPERTY AND ADDRESS OF THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NAMED IN C
\$1,137,657	\$11,712	\$0	\$21,879	\$1,335	\$39,132	\$11,850	\$206,226	\$7,000	\$20,000	\$0	\$0	\$0	\$0	\$15,800	\$3,500	\$0	\$5,500	\$0	\$7,116	\$1,785	\$29,000	\$15,153	\$36,600	\$2,000	\$66,436	\$633,037	\$2,596	2005		William Control of the Control of th
\$20,548,477	\$2,434,693	\$106,098	\$1,159,612	\$1,178,235	\$2,298,120	\$1,244,539	\$586,336	\$378,824	\$356,823	\$908,511	\$318,692	\$34,052	\$43,628	\$446,593	\$289,408	\$397,872	\$813,182	\$380,373	\$107,673	\$563,736	\$598,228	\$2,096,605	\$167,397	\$559,072	\$1,420,255	\$1,492,654	\$167,265	Total		The second second second

UTAH COUNTIES INSURANCE POOL Multiline Claims Report

All Years as of 4/30/05

Loss Ratio		19%	62%	53%	77%	71%	47%	42%	22%	12%	32%	42%	36%	32%	31%	27%	13%	%09	52%	31%	36%	54%	22%	20%	%19	45%	20%	95%	47%
	Total	878,651	2,396,347	2,672,062	722,065	236,476	4,493,882	1,426,587	2,621,752	862,602	1,205,110	1,957,984	1,119,838	897,743	1,442,179	159,370	253,899	535,464	1,754,605	1,166,657	1,058,870	1,076,138	2,244,211	4,578,550	1,769,758	2,563,179	518,364	2,651,967	43,264,309
	2005	60,785	164,995	198,563	137,757	40,545	367,700	119,255	158,062	59,922	91,290	153,363	107,247	74,072	138,163	48,361	22,232	44,226	149,487	61,977	83,927	182,679	187,388	442,324	197,895	230,845	40,408	518,721	4,082,190
	2004	70,907	163,471	211,900	119,539	41,793	430,230	119,029	163,980	68,171	92,354	151,767	121,785	80,309	145,870	55,504	24,950	44,138	165,655	82,776	84,987	182,679	184,482	490,563	178,120	241,739	42,293	451,062	4,210,052
	2003	70,907	160,800	198,194	111,413	41,250	430,230	94,179	163,980	68,171	92,354	138,399	115,543	75,166	145,870	55,504	24,950	42,009	165,655	82,776	81,720		184,482	466,001	178,120	234,403	40,448	451,062	3,913,588
	2002	68,196	164,987	187,070	95,953	36,653	431,197	114,153	158,320	64,670	81,159	138,724	103,685	68,292	129,444		21,479	36,931	149,915	79,315	74,030		184,522	414,951	158,244	183,409	39,014	392,513	3,576,825
	2001	69,954	167,505	194,552	82,555	36,735	370,211	111,465	165,096	64,364	81,599	140,837	94,570	62,911	112,956		20,038	37,073	143,280	992'08	73,361		189,386	370,827	134,603	176,543	41,209	251,684	3,274,080
	2000	65,378	169,078	194,768		39,500	345,992	104,173		64,368	83,415	143,039	88,383	58,795	105,566		18,727	35,251	133,907	83,655	70,543		182,821	346,567	125,797	176,172	40,968	235,219	3,166,759
Premiums	1999	62,378	173,386	201,590	78,156		,	99,203	190,885	62,825	86,681	147,452	82,601	55,592	98,702		17,502	36,229	126,700		71,331		190,368	323,894	126,649	180,979		219,831	3,082,286
	1998	90,09			19,538				207,432				86,154	198,19				38,492	120,895		74,564		181,084				37,696	131,874	3,010,144
	1997			222,812			,	98,610	218,543	69,109	93,663	166,260	87,377	64,211	94,236		15,436	38,797	115,861		79,236		172,929	303,934		195,913			2,845,648
	1996			217,715			.,	95,455	227,427	64,768		168,363	82,413		92,461		14,375				73,007		161,373	274,562		193,030			2,752,739
	1995			182,941			.,	91,464	223,434	59,711		130,435	76,026		90,977		14,144	35,866	106,680	90,537	71,836	203,375	124,631	238,272	91,302	158,044			2,663,470
	1994			155,132				97,757	197,613		82,099	111,514	66,963		97,237		15,116	38,333	93,384	79,255	76,780	176,821	104,804	207,163	80,750	136,025	35,549		2,420,903
	1993			148,126			.,	93,510	189,028			106,669	7,091	65,070	93,012		14,460	36,668	89,327	75,812			100,250	197,906	77,242	130,115			2,256,084
	1992	52,448	147,397	141,388			203,457	89,256	180,429	47,724	74,960	101,817		30,904			13,802	35,000	85,264	72,363	70,103	161,445	95,690	183,749	73,708	124,196	24,441		2,009,541

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UTAH COUNTIES INSURANCE POOL Workers' Compensation Report All Years as of 4/30/05

SSOT	RATIO	20.67%	38.08%	2.30%	22.16%	55.01%	46.91%	30.56%	22.89%	10.38%	14.06%	13.76%	33.80%	0.00%	164.56%	55.79%	2.85%	74.09%	4.30%	23.17%	28.00%	34.55%	0.78%	1.22%	9.34%	24.79%
CURRED	2005 as of 4/30/05	\$9,793	\$2,925	\$447	\$750	\$5,653	\$19,645	\$15,950	\$6,441	\$200	\$3,519	\$2,158	\$9,021	\$0	\$0	\$2,303	\$0	\$1,004	\$3,583	\$22,700	\$10,676	\$20,868	\$651	\$	\$31,199	\$169,786
TOTAL INCURRED	2004	\$17,343	\$66,206	\$385	\$18,233	\$49,121	\$3,671	\$2,423	\$24,901	\$4,262	\$1,716	\$16,201	\$2,622	\$0	\$21,744	\$40,300	\$1,207	\$33,284	\$0	\$0	\$38,043	\$87,592	\$0	\$140	\$20,106	\$449,500
	nnity Closed	-	-	0	1	2	0	0	က	0	0	-	0	0	-	က	0	က	0	0	2	5	0	0	0	22
NUMBER of CLAIMS	Indemnity Open Cl	0	0	0	0	0	-	-	0	0	0	0	0	0	0	-	0	0	0	2	0		0	0	-	7
NUMBER	Medical Only pen Closed	24	26	5	∞	9	9	7	26	4	က	15	2	0	0	76	က	16	က	7	56	89	က	-	45	306
	Med Open	24	16	0	-	6	-	က	18	2	2	∞	4	0	0	က	-	က	13	10	14	30	2	0	82	225
NMS	2005	\$96,747	\$90,781	\$23,010	\$49,837	\$49,785	\$27,654	\$34,619	\$74,232	\$22,338	\$26,694	\$79,191	\$19,479	\$2,678	\$9,129	\$49,540	\$21,183	\$24,491	\$83,243	\$97,983	\$93,978	\$187,031	\$83,715	\$5,719	\$370,776	\$1,626,833
PREMIUMS	2004	\$34,560	\$90,781	\$13,232	\$35,820	\$49,785	\$22,047	\$25,504	\$62,704	\$23,557	\$10,547	\$54,271	\$14,966	\$3,800	\$4,085	\$26,820	\$21,096	\$21,791	\$0	\$	\$80,020	\$126,850	\$0	\$5,719	\$178,296	\$871,691
EFFECTIVE	DATE	7/1/2004	1/1/2004	1/1/2004	1/1/2004	1/1/2004	1/1/2004	1/1/2004	1/1/2004	1/1/2004	1/1/2004	1/1/2004	1/1/2004	2/1/2004	2/1/2004	1/1/2004	1/1/2004	1/1/2004	1/1/2005	1/1/2005	1/1/2004	4/1/2004	1/1/2005	1/1/2004	6/1/2004	
COUNTY		Cache	Carbon	Daggett	Duchesne	Emery	Garfield	Grand	Iron	Juab	Kane	Millard	Morgan	Piute	Rich	San Juan	Sanpete	Sevier	Summit	Tooele	Uintah	Utah	Wasatch	Wayne	Weber	TOTALS

UTAH COUNTIES INSURANCE POOL Workers' Compensation Report This Year as of 4/30/05

TOTALS	Weber	Wayne	Wasatch	Utah	Uintah	Tooele	Summit	Sevier	Sanpete	San Juan	Rich	Piute	Morgan	Millard	Kane	Juab	Iron	Grand	Garfield	Emery	Duchesne	Daggett	Carbon	Cache		COUNTY
\$1,626,833	\$370,776	\$5,719	\$83,715	\$187,031	\$93,978	\$97,983	\$83,243	\$24,491	\$21,183	\$49,540	\$9,129	\$5,678	\$19,479	\$79,191	\$26,694	\$22,338	\$74,232	\$34,619	\$27,654	\$49,785	\$49,837	\$23,010	\$90,781	\$96,747		PREMIUM 2005
69	=	0	1	10	6	ω	5	2	0	2	0	0	2	4	ယ	_	8	ω	0	4	_	0	ω	10	Medic Open	
41	∞	0	2	9	-	4	ω	0	0	ω	0	0	0	2	_	0	ω	0	0	0	0	_	4	ω	al Only Closed	NUM
7	-	0	0	_	0	2	0	0	0	_	0	0	0	0	0	0	0	_	_	0	0	0	0	0	Inden Open	IBER of MS YTD
0	0	0	0	0	0 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	emnity Closed	
\$62,598	\$18,536	\$0	\$151	\$3,379	\$5,761	\$12,267	\$1,254	\$447	\$0	\$252	\$0	\$0	\$185	\$314	\$436	\$0	\$1,255	\$2,269	\$7,517	\$1,718	\$0	\$447	\$1,558	\$4,854		TOTAL PAID
\$108,746	\$12,814	\$0	\$500	\$17,489	\$4,915	\$11,687	\$2,476	\$558	\$0	\$2,051	\$0	\$0	\$8,836	\$1,849	\$3,084	\$500	\$5,187	\$13,681	\$12,128	\$3,936	\$750	\$0	\$1,367	\$4,939		TOTAL RESERVES
\$171,343	\$31,350	\$0	\$651	\$20,868	\$10,675	\$23,954	\$3,730	\$1,004	\$0	\$2,303	\$0	\$0	\$9,021	\$2,164	\$3,519	\$500	\$6,441	\$15,950	\$19,645	\$5,653	\$750	\$447	\$2,925	\$9,793		TOTAL INCURRED
10.53%	8.46%	0.00%	0.78%	11.16%	11.36%	24.45%	4.48%	4.10%	0.00%	4.65%	0.00%	0.00%	46.31%	2.73%	13.18%	2.24%	8.68%	46.07%	71.04%	11.36%	1.50%	1.94%	3.22%	10.12%		LOSS RATIO

AGENDA ITEM SUMMARY

T	n		
Item	1)0.5	Cru	กรเกท
200110			

Approve the "Account Application and Agreement for Organizations and Businesses" with UBS Financial Services Inc.

Background, Discussion

At the April 27, 2005, meeting, the Board of Trustees authorized staff to place UCIP cash with UBS for investment. In order to open an account with UBS, staff has completed the attached account application and forwarded same to UBS. Lester Nixon and Sonya White are listed as the principal officers authorized to transact business on behalf of UCIP with UBS. UCIP investment policy is to have all trades approved by the CEO, the President of the Board, or the Vice President (two of the three) at the time of the transaction and then submitted to the Board for ratification at the next meeting.

Recommendation	
Staff recommends Board approval of the account application as prepared and submitted to UBS by the CEO.	



Account Number		
SS#/TIN	 	

Account Application and Agreement for Organizations and Businesses

Shading indicates optional information. **Account Ownership** Organization/Business Select the Organization/Business Structure: Corporation Partnership-General Association State Charter-Indust Loan Corp- Subchapter 'S' Partnership-Limited State Charter-S&L Bank Fed Charter-Savings Assoc Corp-Limited Liability Fed Charter-Credit Union State Charter-Savings Bank Fed Charter-Nat'l Bank Govt Agency-Federal Sole Proprietorship State Charter-Comm Bank Fed Charter-Trust Co. Govt Agency-Local Ent Foundation State Charter-Trust Co. Partnership-Invest Club Govt Agency-State Endowment State Charter-Credit Union Invest Club Membership Account Ownership Information This section should be completed with the Organization/Business information. **Account Holder** Organization/Business Name: Location of Address: Utah Counties Insurance Pool X Business-Primary Other (specify): Street Address 1: (If a P.O. Box, complete the Additional Address Information 5397 South Vine Street Street Address 2: Organization/Business is: Incorporated Unincorporated X Not For Profit For Profit City: State: Zip: Industry Group (i.e., Construction, Service, etc.): 84107 Salt Lake City Governmental **Telephone Contact Information** Place of Formation/Incorporation: X USA Other (specify): Business 1: Business 2: 801-293-3098 TIN: Date of Incorporation/Establishment: Mobile: **Business Fax:** 87-0495792 801-293-3480 801-558-8060 Tax Bracket: E-mail Address: Financial Information This information will be kept strictly confidential. If you share assets with another person, please provide financial information (e.g. annual income, liquid assets, net worth) per individual. For example, a total net worth of \$50,000 should be split as you deem appropriate Annual Income: Liquid Assets: List financial firms where other accounts are held: 9,368,208 5,958,995 Net Worth (exclusive of residence): Fiscal Year End (indicate month): Does the organization/business own at least 10% of the shares of any publicly traded company? 4,368,208 December 31 Yes No – If yes, please specify company and %: Investment Experience (in years): Equities X Bonds ___Futures ___Options-Buy ___Options-Sell Financial Services Reference - Firm Name: Do you currently have any loans outstanding? Yes If yes, please specify the loan amount and interest rate:

CL-BSA (Rev. 5/05)



Financial Services Reference - Firm Telephone Number:



Account Number _

Principal Officer Name:	cipal Officer for the Organization/Busi SS#:		ers, directors/principal officers, or any o
_Sonya White	529-21-0744	their immediate family member	ers a control person of any publicly traded
Country of Citizenship:	Date of Birth:	 corporation (examples of cordirectors or 10% shareholders 	ntrol persons are policy making officers)?
X USA Other (specify):		Yes No If yes, please	specify company and %:
	#: (If non-U.S. and no SS# specified)		%
	1		s, directors/principal officers, or any imme
Street Address: (Home – Legal Res	idence)	the employee's household to	child living at home or relative residing in whom the employee lends support) affili
10169 South Heytesh	oury Lane	ated with any securities firms of institution? (NYSE Rule 407)	or broker/dealer subsidiaries of a financia
City:	State: Zip:	Yes No If yes, please	specify the firm:
Sandy	UT 84092		ers, directors/principal officers, or any of
Telephone Number: 801–571–4484	E-mail Address: sonya@ucip.utah.go	their immediate family member	rs, an employee of UBS AG, its subsidiaries Services Inc., UBS Securities LLC)?
		Affiliate or Subsidiary	Employee Name and SS#
MasterCard® BusinessCard® Organizations/Businesses (ex	iness Services Account BSA is \$150, w		er - Trust Companies
MasterCard® BusinessCard® Organizations/Businesses (ex Complete the Additional MasterCa	cept State Charter - Trust Co.) rd Information below. OR	thich is deferred for the first year. State Chart Check here if you would lii	
MasterCard® BusinessCard® Organizations/Businesses (ex Complete the Additional MasterCa X Check here if you do not want service. Additional MasterCard Information	cept State Charter - Trust Co.) rd Information below. OR to be automatically enrolled in this	State Chart Check here if you would lid complete the Additional M	er - Trust Companies ke a MasterCard BusinessCard and
MasterCard® BusinessCard® Organizations/Businesses (ex Complete the Additional MasterCa X Check here if you do not want service. Additional MasterCard Informat A) Please indicate the number of complete the Additional the number of complete the num	cept State Charter - Trust Co.) rd Information below. OR to be automatically enrolled in this tion cards you would like issued for this acc	State Chart Check here if you would lid complete the Additional M	er - Trust Companies ke a MasterCard BusinessCard and lasterCard Information below.
MasterCard® BusinessCard® Organizations/Businesses (ex Complete the Additional MasterCa X Check here if you do not want service. Additional MasterCard Informat A) Please indicate the number of c B) You must indicate how the card cards cannot be ordered:¹	cept State Charter - Trust Co.) rd Information below. DR to be automatically enrolled in this tion cards you would like issued for this accel ards represent the content of the cards and the cards are content on the cards are content on the cards are content on the cards are cards	State Chart Check here if you would lit complete the Additional M count: 1 2 ceeding 21 characters, including s	er - Trust Companies ke a MasterCard BusinessCard and lasterCard Information below.
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MasterCard® BusinessCard® Organizations/Businesses (ex Complete the Additional MasterCa X Check here if you do not want service. Additional MasterCard Informat A) Please indicate the number of complete the indicate how the card cards cannot be ordered: Card 1: Organization/Business N	cept State Charter - Trust Co.) rd Information below. DR to be automatically enrolled in this tion cards you would like issued for this accel information should appear (not excelusion) Ca	State Chart Check here if you would lii complete the Additional M count: 1 2 ceding 21 characters, including s rd 2: Organization/Business Name	er - Trust Companies ke a MasterCard BusinessCard and lasterCard Information below.
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MasterCard® BusinessCard® Organizations/Businesses (ex Complete the Additional MasterCa Check here if you do not want service. Additional MasterCard Informat A) Please indicate the number of c B) You must indicate how the card cards cannot be ordered: Card 1: Organization/Business N Authorized Individual Na C) Print the alternate mailing ad	cept State Charter - Trust Co.) rd Information below. OR to be automatically enrolled in this ards you would like issued for this accel information should appear (not excel ame Ca ame	State Chart Check here if you would licomplete the Additional M complete the Additional M count: 1 2 ceding 21 characters, including s rd 2: Organization/Business Name Authorized Individual Name In the address on the account, and a	er - Trust Companies ke a MasterCard BusinessCard and lasterCard Information below. spaces); otherwise any special delivery instructions:
Account. The annual fee for a Bus MasterCard® BusinessCard®	cept State Charter - Trust Co.) rd Information below. DR to be automatically enrolled in this tion cards you would like issued for this accel are information should appear (not excelusion) Ca	State Chart Check here if you would licomplete the Additional M complete the Additional M count: 1 2 ceding 21 characters, including s rd 2: Organization/Business Name Authorized Individual Name In the address on the account, and a	er - Trust Companies ke a MasterCard BusinessCard and lasterCard Information below. spaces); otherwise
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Account Number __

Check Writing Organizations/Businesses (except State Charter - Trust Co.)	
Organizations/Businesses (except State Charter - Trust Co.)	
	State Charter - Trust Companies
Complete the Additional Check Writing Information below. OR Check here if you do not want to be automatically enrolled in this	Check here if you would like Check Writing and complete the Additional Check Writing Information below.
service.	
Additional Check Writing Information	
A) Select a check style: Wallet 3-page business Othe	er²
Check here for dual signature checks (complete the Authorized A	Agent/Dual Signor Addendum on page 11.)
2) You must print the full name and address that you would like to app	lear on your checks; otherwise checks cannot be ordered. ³
Name Address - Line 1	Address - Line 2
Print the alternate mailing address for check delivery if different from	om the address on the account, and any special delivery instructions:
Address - Line 1 Address - Line 2	Special Delivery Instructions (Branch Use Only)
nitial order of wallet checks is free. All other orders involve a fee. ² To order a different on The full name specified in the Account Ownership Information section (page 1).	check style, please contact your Financial Advisor.
Il Payment and Electronic Funds Transfer (EFT) Services Organizations/Businesses (except State Charter - Trust Co.)	State Charter - Trust Companies
omplete the Bill Payment Addendum (page 9) or EFT Addendum age 10), as appropriate.	Check here if you would like to be enrolled in the Bill Payment Service.
OR	X Check here if you would like to be enrolled in the EFT Service.
Check here if you do not want to be automatically enrolled in the	
Bill Payment Service. Check here if you do not want to be automatically enrolled in the EFT Service.	If selected, complete the Additional Bill Payment and EFT Informatic below, as appropriate.
Iditional Bill Payment and EFT Information (For State Charter - Trust	A Companies Only
Bill Payment Service Indicate below how you would like to use the ser	
Pay bills using Online Services. (Web) Pay bills using Resource	
EFT Service Indicate below how you would like to use the service and of	
Transfer funds using Online Services. ¹ (Web)	
Type of transfer: X Incoming/Outgoing Incoming Only	
☐ Transfer funds using ResourceLine SM . (Voice)	
Type of transfer: Incoming/Outgoing Incoming Only use the Bill Payment or EFT Services via the web, you must be enrolled in Or	

All Accounts

Check here for online access to account information, the latest research and market data at no additional charge. Only Resource Management Account (RMA), Business Services Account BSA*, InsightOne and Managed Accounts can enroll in Online Services.



Account Number __

3		SS#/TIN
Additional Account Featur	es	
Margin ¹ Accounts automatically come grams cannot have margin.	with margin unless they are Retirement, UC	GMA/UTMA, Estate, 529 Plan, or certain other accounts. Most managed pro-
X Check here if you do not	want margin. If your account will have	margin, you are required to answer the following questions:
1- Do you intend to engage i	n "pattern day trading" as defined by NYSI	E Rule 431: ² Yes No
	gin accounts with UBS Financial Services Inc.	
Account Number	Account Number	Account Number Account Number
Duplicate Parties		Direct Deposit
statements sent to additi plete the Duplicate Party	o professional contraction of the second con	If you would like to have your payroll or other recurring payments automatically deposited into your account, please check this box. Complete the Direct Deposit Application on page 12 and send it to the employer, organization or financial institution making the deposit.
trading" means purchasing and se	ts. Please review UBS Financial Services' Loan Disck Iling or selling and purchasing the same security ir if the number of day trades exceeds six percent of	osure Statement carefully for information on the risks involved with using margin. ² "Day In the same day in a margin account. "Pattern day trading" means executing four or more Ithe total trades during that period.
Government Agencies (FDIC	from section A for Organizations/Businesse	es (except Sole Proprietors and Government Agencies). Sole Proprietors and ep option from section ${\bf B}$. If this is an account with a Managed Program ection ${\bf C}$.
ORGANIZATIONS/BUSIN	ESSES (except Sole Proprietors and Gov	vernment Agencies)
Money Market Portfo New Jersey Municipal Tax-Free Fund	lio New York Municipal Fund	Basic Investment Account Option ¹ Cashfund
SOLE PROPRIETORS ANI	O GOVERNMENT AGENCIES (FDIC ELIGIB	ELE PARTICIPANTS)
I – Taxable Sweep Optio	ons	
Sole proprietor and go Eligible Participant, hav	vernment agency accounts automatically re a Business Services Account BSA and pre	default to the UBS Bank USA Deposit Account Sweep Option. If you are an fer to select a tax-free sweep option, skip to section II.
(\$100,000 per acc have multiple acc UBS Bank USA D your aggregate f Inc. will not be re	ount, on a per account basis), and select a counts at UBS Financial Services Inc. hel eposit Account Sweep Option, once the unds on deposit with UBS Bank USA w	will sweep into the UBS Bank USA Deposit Account Sweep Option secondary sweep option below for amounts in excess of the cap. If you d in the same recognized legal capacity that will sweep into the use accounts exceed in the aggregate the \$100,000 threshold, then ill exceed FDIC insurance coverage limits. UBS Financial Services portion of the Deposit Accounts. (Refer to the UBS Financial Services and conditions for more details.)
If you se	lected a cap by checking the box above, cho	ose a secondary sweep option below. Please note, the secondary sweep s Services Account BSA) is automatically Cashfund. 1,2
		unicipal Fund New Jersey Municipal Fund
Calif	ornia Municipal Fund Tax-Free Fund	
II – Tax-Free Sweep Opti	ons (Business Services Account BSA On	(y) ^{1,2}
New York Municipa	ATTANA	California Municipal Fund Tax-Free Fund
Note: If you selected a seco	ondary sweep option or Tax-Free Sweep Op	tion above, the annual Business Services Account BSA fee will apply.
	ACCESS, MAC, PMP, and SELECTIONS)	
Select a sweep option belo	w if this account is utilizing one of the follo	owing Managed Programs: ACCESS, MAC, PMP, and SELECTIONS.
Business Services Accoun	nt BSA Options ^{1,2}	
Money Market Portfoli		New Jersey Municipal Fund U.S. Government Portfolio
Money market funds and UBS Cashfu	1 100 2 100 100 100 100 100 100 100 100	c municipal funds are available only to residents of those states , respectively



9		Account Number
		SS#/TIN
Account Investment Objectives		
Return Objective (select one):		
	seeking growth of principal rather than the generation ciation – Investments seeking both the generation of in-	
Current Income – Investments seeki		
Primary Risk Profile (select one):		Secondary Risk Profile (optional):
Aggressive/Speculative – Seeks the particle a high degree of loss of principal.	potential for significant appreciation; willing to accept	This may be applicable if you intend to engage in options trading.
Moderate – Seeks potential returns	with a lower risk of loss of principal.	Aggressive/Speculative
X Conservative – Seeks securities that	are most likely to preserve principal with low risk.	Moderate Conservative
		Conservative
tions, or any of their immediate family munusually close relationship with), a curre	inatories, beneficial owners, trustees, power of attorned nembers (including in-laws) or close associates (persons ent or former senior non-U.S. political official? the following information: Current or Former Position	ys or other individuals with authority to effect transac- they are "widely and publicly known" to maintain an
Political Officials Name	Current or Former Position	Relationship to Chern(s)
Source of Funds Please indicate the source of funds in the	e account: (Check all that apply.)	
If funds are from investments transferred	from another firm, please indicate the source of funds	s to purchase the initial investments.
Income from the business/organization	on Investors/Ventu	ure Capital
Inheritance – From whom:	Gifts – From w	hom:
Sale of Real Estate – Location of real		
Sale of Business – Name of business	sold: Other – Please	specify:



Account Number

SS#/TIN

Client Agreement

BY SIGNING BELOW, ACCOUNT HOLDER UNDERSTANDS, ACKNOWLEDGES AND AGREES:

A. that UBS Financial Services Inc. does not provide legal or tax advice;

- B. that in accordance with the last paragraph of the Master Account Agreement entitled "Arbitration" the Account Holder agrees in advance to arbitrate any controversies which may arise with, among others, UBS Financial Services Inc. in accordance with the terms outlined therein;
- C. if the account is established with margin, that pursuant to the Master Account Agreement, certain of the securities in the account may be loaned to UBS Financial Services Inc. or to others;
- **D.** if no Business Services Account BSA features have been selected, the account will be opened as a Basic Investment Account and the Account Holder will be bound by the terms and conditions of the Master Account Agreement; **F.** if any Business Services Account BSA features have been selected an appear.

E. if any Business Services Account BSA features have been selected, an annual service fee will be charged as described in the Business Services Account BSA Fee section of the Master Account Agreement;

F. that UBS Financial Services Inc. will not supply the Account Holder's name to issuers of any securities held in the account so the Account Holder will not receive information regarding those securities directly from the issuer, but rather will receive information from UBS Financial Services Inc. instead, unless Account Holder notifies UBS Financial Services Inc. in writing otherwise;

G. that the Account Holder has received and read a copy of this Client Agreement and the attached Master Account Agreement (which contains a copy of this Paragraph for Account Holder reference) and agrees to be bound by the terms and conditions contained therein (which terms and conditions are hereby incorporated by reference);

H. that, if eligible, the Account Holder has received and read a copy of the UBS Financial Services Deposit Account Sweep Program Disclosure Statement;

 $\ensuremath{\text{\textbf{I}}}.$ that, upon execution of this Account Application and Client Agreement, the

Account Holder will have supplied all of the information requested in the Account Application and declare it as true and accurate and further agree to promptly notify UBS Financial Services Inc. in writing of any material changes to any or all of the information contained in the Account Application including, but not limited to, information relating to the Account Holder's financial situation or investment objectives;

J. that the Account Holder has received a copy of, read and understands the "Account Information" booklet which contains, among other things, UBS Financial Services Inc.'s Privacy Statement, Statement of Credit Practices describing interest charges, the Bill Payment and Electronic Funds Transfer Services Agreement, Instructions for W-9 Preparation, Selected Fees & Charges and other important information regarding the account and relationship with UBS Financial Services Inc., which booklet and terms and conditions (other than the Privacy Statement) are incorporated herein by reference;

K. that, if the Account Holder elected the Electronic Funds Transfer Service as contained herein, the Account Holder authorizes (a) UBS Financial Services Inc. and its processing institution (the "Processing Bank") to initiate the types of transactions indicated in the Description of the Electronic Funds Transfer Service section of the Account Information booklet, and adjustments for any entries made in error, to or from Account Holder's account(s) as contained herein, and authorize the depository(ies) named on the Account Holder's bank account(s) or UBS Financial Services Inc. to debit and/or credit the same to Account Holder's bank account(s); (b) the Processing Bank and Account Holder's bank to comply with any instructions regarding electronic fund transfers between this Business Services Account BSA, Account Holder's bank account, and/or other accounts with UBS Financial Services Inc. provided that such instructions are given to UBS Financial Services Inc. with the Account Holder's PIN/Password and (c) UBS Financial Services Inc., the Processing Bank and the Account Holder's bank to make changes and/or cancellations requested by the Account Holder.

W-9 Form Certification

I certify as the Account Holder by signing below, or in my representative capacity for the Account Holder by signing below, and under penalties of perjury that: (1) the taxpayer identification number set forth herein is the Account Holder's correct taxpayer identification number (or the Account Holder is waiting for a number to be issued to Account Holder), and (2) the Account Holder is not subject to backup withholding because: (a) the Account Holder is exempt from backup withholding, or (b) the Account Holder has not been notified by the Internal Revenue Service (IRS) that Account Holder is subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified Account Holder that Account Holder is no longer subject to backup withholding, and (3) the Account Holder is a U.S. person (including a U.S. resident alien).

Certification Instruction: The Account Holder understands that Account Holder must strike out item (2) above if Account Holder has been notified by the IRS that Account Holder is subject to backup withholding because Account Holder failed to report all interest or dividends on Account Holder's tax return. The Interpal Revenue Service, does not require your consent to any provision of this document other than the certifications required to avoid backup withholding 05/09/05 Signature Additional Party Signature Date 05/09/05 Additional Party Signature Additional Party Signature Date For UBS Financial Services Inc. Branch Use Only Branch Office Manager Temporary Approval Branch Office Manager Final Approval Date Date Date Initial Trade Information ☐ No Is the FA registered in both the client's state of residence and mailing address? ☐ Sell ☐ Deposit ☐ Transfer of Accounts ► Security Name: What was the initial transaction for this account? ☐ Buy How was the account obtained? Walk-In /Call-In /Mail-In Referral: Security Symbol: CEFS-Seminar/Adv Svcs Interest/Dividends: Weekly ☐ Hold in Account Monthly Value Assets in Account Equity DVP Government DVP Account Settles: or Shares: Please Note: If the Account Holder, or their immediate family members, are affiliated with a securities firm or financial institution (NYSE Rule 407) a letter of authorization from the firm specified must be obtained before the account can be opened. BG C EZ LG ML W9 NB Sweep Fund: ____ Bank Code: ____ Plan Code: ___ Managed Account Code: ____ Family of Account Code: _

UBS Financial Services Inc. is a service mark of UBS AG. RMA and Business Services Account BSA are registered service marks of UBS Financial Services Inc. MasterCard BusinessCard and MasterCard are registered trademarks and service marks of MasterCard International Incorporated.



D3 (Rev. 5/05)

UBS Financial Services Inc.

		Ac	count Number	
		SS	#/TIN	
SS#: 430-82-1208 Date of Birth: 06/08/1948		Are any of the business owners, directors/principal officers, or any their immediate family members a control person of any publicly trade corporation (examples of control persons are policy making officers).		
		directors or 10% shareholders)? Yes No If yes, please specify company and %:		
ard#: (If non-U.S. and	d no SS# specified)	diate family member (spous	se, child living at hom	e or relative residing i
		ated with any securities firm institution? (NYSE Rule 407	ns or broker/dealer su 7)	bsidiaries of a financia
State:	Zip:	Yes No If yes, ple	ase specify the firm:	
UT	84020	Are any of the business of	vners, directors/princi	ipal officers, or any c UBS AG, its subsidiarie
		or affiliates (e.g., UBS Finan	cial Services Inc.,UBS	Securities LLC)?
		Affiliate or Subsidiary	Employee N	ame and SS#
SS#:		Are any of the business owners, directors/principal officers, or any their immediate family members a control person of any publicly trad corporation (examples of control persons are policy making office directors or 10% shareholders)? Yes No If yes, please specify company and %:		
Date of Bir	rth:			
rd#: (If non-U.S. and	I no SS# specified)	Are any of the business own	are director/orincipal	officers or any imme
esidence)	at to	diate family member (spouse the employee's household to ated with any securities firm	e, child living at home o whom the employe s or broker/dealer sub	e or relative residing ir e lends support) affili:
State:	Zip:	Yes No If yes, plea	se specify the firm:	
elephone Number: E-mail Address:		Are any of the business owners, directors/principal officers, or any of their immediate family members, an employee of UBS AG, its subsidiaries or affiliates (e.g., UBS Financial Services Inc., UBS Securities LLC)? Yes No If yes, please specify:		
		Affiliate or Subsidiary	Employee Na	me and SS#
hy				
	ient	Internal Location Code (UBS	Financial Services Use	e Only):
ame:		Country of Citizenship: USA Other (specify)		
		City:	State:	Zip:
	egal street address be	elow	8	
Last Name	egar street address at	Street Address 1:		
		Street Address 3:		
Rusinoss Pris	many	SHEEL MUDIESS 2.		
		City:	State:	Zip:
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	Date of B O6/O ard#: (If non-U.S. and Residence) State: UT E-mail Addre 1nixon SS#: Date of Bin rd#: (If non-U.S. and residence) State: E-mail Address E-mail Address Business - Prin	Date of Birth: O6/08/1948 Date of Birth: O6/08/1948 Dard#: (If non-U.S. and no SS# specified) Presidence) IN Circle State: Zip: UT 84020 E-mail Address: Inixon@ucip.utah.g SS#: Date of Birth: Ind#: (If non-U.S. and no SS# specified) Pesidence) State: Zip: E-mail Address: State: Zip: Date of Birth: Date of Birth: State: Zip: E-mail Address:	tion Addendum principal officer. SS#: 430–82–1208 Date of Birth: Circle State: Zip: Brail Address: Inixon@ucip.utah. Date of Birth: Date of Birth: SS#: ### 49020 E-mail Address: Inixon@ucip.utah. Date of Birth: Date of Birth: Circle State: Zip: ### 49020 E-mail Address: Inixon@ucip.utah. Date of Birth: Date of Birth: Date of Birth: Circle State: Zip: ### Are any of the business own diate family memodiate family memory affiliates (e.g., UBS Finant Carrellow) Are any of the business own their immediate family memory affiliates family memory affiliates (e.g., UBS Finant Carrellow) Are any of the business own their immediate family memory affiliates family memory affiliate family memory affiliates family memory affiliate family memory affiliates family memory affiliates family memory family f	Are any of the business owners, directors/principal officer. SS#:



UBS Financial Services Inc.

Account Number:

RESOLUTION (ASSOCIATION OR OTHER NON-CORPORATE ORGANIZATION)

BE IT RESOLVED THAT Sonya	White, Executive Assistant ME AND TITLE OF OFFICER)
	or transfer, certificates representing stocks, bonds, or other
Utah Counties Insu	
(TYPE OF OF	RGANIZATION)
l, Lester Nixon, Chie	f Executive Officer TLE OF OFFICER)
of <u>Utah Counties Insu</u>	rance Pool (UCIP)
hereby certify that the foregoing is a true copy of a next	
Utah Counties Insurance Pool Board	
(NAME OF GOVERNING	G BODY OF THE ORGANIZATION)
of said at a n	neeting duly held the
day of April , 2005 , at w	which a quorum was present and voting and that the same
has not been repealed or amended and remains in full f	
Articles of Incorporation and Bylaw	YS R WHICH ORGANIZATION IS OPERATING)
	,
of said <u>Utah Counties Insurance Pool</u>	(UCIP)
	(CARECTION)
(SEAL)	
	Date05/09/05
(IF NO SEAL, CERTIFY THAT THERE IS NO SEAL)	Leve Escretary
	(Must not be signed by an Officer authorized to Act)
(Gene Roundy

BCHR1634 REV 6/03)

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AGENDA ITEM SUMMARY

Item Description

In the Management Letter that Larson prepared with the 2004 audit, Larson recommended that UCIP address maturities of investments ("ladders") to avoid interest rate risk arising from increasing interest rates. This requires changing the investment policy.

Background, Discussion

As interest rates rise, money lent at a lower interest rate will underperform the market as new lending is made at the higher rates, e.g., a 10 year bond with a 3% yield bought in 2003 was a good yield, but is less attractive today because of rising rates. This is the interest rate risk mentioned by Larson. Staff recommends not putting concrete time constraints in the Investment Policy because conditions change frequently. Staff does recommend that maturities not extend beyond the time frame of the actuary's report, which is about 8 years and that staff and the Audit Committee monitor the maturity dates frequently with our investment partners, Wachovia and UBS. As you heard from UBS in April, a 2 year time frame is currently what they recommend to hedge against rising interest rates.

Recommendation	
Staff recommends approval of the revised Investment Policy as recommended by the Audit Committee.	

XI. DIVERSIFICATION

UCIP will diversify its investments by security type and institution to the degree that such diversification is permitted. Investments in commercial paper, corporate bonds and asset-backed obligations shall not exceed 20 percent of the total assets of UCIP's investments.

XII. MAXIMUM MATURITIES

To the extent possible, UCIP will attempt to match its investments with anticipated cash flow requirements as determined by the Audit Committee. Investments will be "laddered" to match estimated payouts pursuant to the annual actuarial review. Any investments involving a longer maturity than the estimate of the actuarial review, will be made with members' equity, or net assets, and may not exceed 75% of that total amount. For funds not specifically matched to cash flow, UCIP will invest in securities not exceeding the terms to maturity as set out in Section 51-7-11 Utah Code Annotated, 1953 as amended.

XIII. PERFORMANCE STANDARDS

The investment portfolio shall be designed with the objective of obtaining a rate of return throughout budgetary and economic cycles, commensurate with the investment risk constraints and the cash flow needs.

Market Yield (Benchmark): UCIP's investment strategy is active. Given this strategy, the basis used by the Audit Committee to determine whether market yields are being achieved shall be the Lehman Brothers Intermediate Government Bond Index or other appropriate index as designated annually by the Audit Committee.

XIV. REPORTING

The Executive Assistant is charged with the responsibility of providing a market report on investment activity and returns on a regular basis to the Board of Trustees and to the Audit Committee on an annual basis. Reports to the Audit Committee will include, but not be limited to:

- 1. Performance;
- Volatility (as measured by effective duration);
- 3. Interest earnings:
- Number of trades:
- Average maturity;
- 6. Market sector breakdown.

XV. INVESTMENT POLICY ADOPTION

This investment policy shall be adopted by resolution of the Board of Trustees. The policy shall be reviewed by the Audit Committee annually and any modifications made thereto must be approved by the Board of Trustees.

UTAH COUNTIES INSURANCE POOL FRAUD POLICY STATEMENT

I. BACKGROUND

The UCIP fraud policy is established to facilitate the development of controls which will aid in the detection and prevention of fraud against UCIP. It is the intent of UCIP to promote consistent organizational behavior by providing guidelines and assigning responsibility for the development of controls and the conduct of investigations.

II. SCOPE

This policy applies to any fraud, or suspected fraud, involving employees as well as members, Trustees, claimants, consultants, vendors, contractors, outside agencies doing business with employees of such agencies, and/or any other parties with a business relationship with UCIP.

Any investigative activity required will be conducted without regard to the suspected wrongdoer's length of service, position/title, or relationship to UCIP.

III. POLICY

All employees are responsible for the detection and prevention of fraud, misappropriations, and other inappropriate conduct. Each employee will be familiar with the types of improprieties that might occur within his or her area of responsibility, and be alert for any indication of irregularity.

Any suspected act of fraud concerning a claim with UCIP must be referred to the Litigation Management Committee.

Any suspected act of fraud not related to a claim that is detected or suspected must be reported immediately to the UCIP Chief Executive Officer and any member of the UCIP Audit Committee.

IV. ACTIONS CONSTITUTING FRAUD

Actions constituting fraud are not limited to the following:

- Any dishonest or fraudulent act;
- Forgery or alteration of any document or account belonging to UCIP;
- Forgery or alteration of a check, bank draft, or any other financial document;
- Misappropriation of funds, securities, supplies or other assets;
- Impropriety in the handling or reporting of money or financial transactions:
- · Profiteering as a result of insider knowledge of UCIP activities;
- · Disclosing confidential and proprietary information to outside parties;
- Accepting or seeking anything of material value from contractors, vendors or persons
 providing service/materials to UCIP (an exception is gifts less than \$100 in value);
- Destruction, removal or inappropriate use of records, furniture, fixtures, vehicles and equipment; and/or
- · Any similar or related inappropriate conduct.

V. OTHER INAPPROPRIATE CONDUCT

Suspected improprieties concerning an employee's moral, ethical, or behavioral conduct should be resolved by the UCIP Chief Executive Officer without UCIP Audit Committee Involvement.

VI. INVESTIGATION RESPONSIBILITIES

The UCIP Audit Committee has the primary responsibility for the timely and comprehensive investigation of all suspected fraudulent acts as defined in this policy. If the investigation substantiates that fraudulent activities have occurred, the UCIP Chief Executive Officer and the UCIP Audit Committee will issue reports to the Board of Trustees.

Decisions to prosecute or refer the examination results to the appropriate law enforcement and/or regulatory agencies for independent investigation will be made in conjunction with legal counsel and the Board of Trustees, as will final decisions on disposition of the case.

VII. CONFIDENTIALITY

All Information received will be treated confidentially. Any employee who suspects dishonest or fraudulent activity will notify the UCIP Chief Executive Officer or any member of the UCIP Audit Committee immediately, and should not attempt to personally conduct investigations or interviews/interrogations related to any suspected fraudulent act (see Reporting Procedure section below).

Investigation results will not be disclosed or discussed with anyone other than those who have a legitimate need to know. This is important in order to avoid damaging the reputations of persons suspected but subsequently found innocent of wrongful conduct and to protect UCIP from potential civil liability.

VIII. AUTHORIZATION FOR INVESTIGATION OF SUSPECTED FRAUD

Members of the UCIP Audit Committee and the UCIP Chief Executive Officer will have:

- Free and unrestricted access to all UCIP records and premises, whether owned or rented; and
- The authority to examine, copy, and/or remove all or any portion of the contents of files, desks, cabinets, and other storage facilities on the premises without prior knowledge or consent of any individual who may use or have custody of any such items or facilities when it is whining the scope of their investigation; and
- The authority to conduct its investigation in a manner that it deems appropriate for the circumstances.

IX. REPORTING PROCEDURES

Great care shall be taken in the investigation of suspected or alleged improprieties or wrongdoings so as to avoid mistaken accusations or alerting suspected individuals that an investigation is under way.

An employee who discovers or suspects fraudulent activity will contact the UCIP Chief Executive Officer or any member of the UCIP Audit Committee immediately. All inquiries concerning the alleged violation under investigation from the suspected individual, his or her attorney or representative, or any other inquirer should be directed to the UCIP Chief Executive Officer and the UCIP Audit Committee. No information concerning the status of an investigation will be given out during an investigation. The proper response to any inquiry is: "I am not at liberty to discuss this matter." Under no circumstances should any reference be made to "the allegation," "the crime," "the fraud," "the forgery," "the misappropriation," or any other specific reference.

The reporting individual should be informed of the following:

- Do not contact the suspected individual in an effort to determine facts or demand resolution; and
- Do not discuss the case, facts, suspicions, or allegation with anyone unless specifically asked to do so by the UCIP Chief Executive Officer and UCIP Audit Committee.

X. TERMINATION

If an investigation results in a recommendation to terminate an individual, the recommendation will be reviewed for approval at the discretion of the UCIP Chief Executive Officer and, if necessary, by outside counsel, before any such action is taken.

XI. ADMINISTRATION

The UCIP Chief Executive Officer is responsible for the administration, revision, interpretation, and application of this policy. The policy will be reviewed annually and revised as needed. This policy does not create any liability on the part of UCIP for inaction nor does it modify or change in any way the existing employee policies and procedures or imply any due process for any director, officer, or employee who may be under investigation.

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UTAH COUNTIES INSURANCE POOL CODE OF ETHICS POLICY STATEMENT

I. CODE OF ETHICS

UCIP and its Board of Trustees and employees have committed to conduct business in accordance with the highest ethical standards and as required by federal, state and local laws. This Code sets out the principles to which all Trustees and employees of UCIP are expected to adhere and advocate in meeting these standards. The Code embodies rules regarding individual and peer responsibilities, as well as responsibilities to UCIP, its members and the public.

II. CONFLICT OF INTEREST

Trustees and employees have an obligation to promote the best interests of UCIP at all times. They should avoid any action which may involve a conflict of interest with UCIP. Trustees and employees should not have any undisclosed, unapproved financial or other business relationships with vendors, suppliers, customers or competitors that might impair the independence of any judgment they may need to make on behalf of UCIP. Conflicts of interest would also arise if a Trustee or employee, or member of his or her family, receives unapproved, undisclosed or improper personal benefits as a result of his or her position in UCIP.

If any conflicts of interest arise, Trustees and employees must provide full disclosure of the circumstances and recuse themselves from any related decision making process.

Trustees and employees must also avoid apparent conflicts of interest, which occur where a reasonable observer might assume there is a conflict of interest that might impair the objectivity of the Trustee or employee.

III. COMPLIANCE WITH LAWS

Trustees and employees of UCIP must respect and follow the laws and regulations of the locations in which UCIP conducts business.

If local law conflicts with a policy in this Code, the Trustee or employee must comply with the law; however, if a local custom or policy conflicts with this Code, the Trustee or employee must comply with the Code.

IV. FINANCIAL DISCLOSURE

Financial disclosures and reports of UCIP will be prepared timely and with Generally Accepted Accounting Principles.

V. COMPLIANCE WITH THE CODE OF ETHICS

If employees have knowledge or are suspicious of any non-compliance with any section of this Code or are concerned whether circumstances could lead to a violation of this Code, they should discus the situation with the UCIP Chief Executive Officer. If the

circumstances are such that it would be inappropriate to involve the UCIP Chief Executive Officer, they should contact any Trustee directly.

If Trustees have knowledge or are suspicious of any non-compliance with any section of this Code or are concerned whether circumstances could lead to a violation of this Code, they should discuss the situation with the President of the Board of Trustees or any member of the UCIP Audit Committee.

UCIP will not allow any retaliation against a Trustee or employee who acts in good faith in reporting any such violation or suspected violation.

Any waiver of this Code for Trustees or employees may be made only by the UCIP Audit Committee and will be promptly disclosed as required by law.

VI. ACCOUNTABILITY FOR ADHERENCE TO THE CODE

Trustees and employees are responsible for abiding by this Code. This includes individuals responsible for the failure to exercise proper supervision and detect and report a violation by their subordinates. Discipline may, when appropriate, include dismissal.

AGENDA ITEM SUMMARY

T.	T	
Itom	,,,	escription
Itelli	v	cscripiion

Approve Client Service Agreement with Marsh USA Risk and Insurance Services

Background, Discussion

Marsh is being paid a fee of \$60,000 by UCIP, which is equivalent to commission on the property, boiler and machinery, and crime placement. In addition to placing the reinsurance, Marsh has agreed to make 2 reports on the industry to the Board of Trustees, and consult with staff throughout the year regarding the insurance market.

Marsh receives a commission from the insurer for the following items: the self-insurance bond required by the Labor Commission for the workers' compensation program; aviation and airport insurance; TULIP; and any individual placements as requested by members. (This is the same practice as in the past.)

Recommendation	
Staff recommends approval of the agreement with Marsh and authorizing the President to sign the agreement on behalf of UCIP.	

Client Service Agreement by and between Marsh USA Risk and Insurance Services and Utah Counties Insurance Pool

AGREEMENT, dated January 1, 2005, between Utah Counties Insurance Pool ("Client") and Marsh USA Risk and Insurance Services ("Marsh").

It is agreed as follows:

Services

Marsh is engaged as the Client's insurance, risk management and risk financing advisor and insurance broker, and shall perform the following services for the Client, with respect to the following lines of insurance coverage: Property, Boiler & Machinery, Vehicle Physical Damage, Crime/Fidelity, Self-Insurance Bond, Tenant Users Liability, Airport Liability and Aircraft Liability.

- a. Work with the Client to assess the Client's risks;
- b. Work with the Client to design and develop the Client's insurance program;
- c. Identify and negotiate on the Client's behalf with insurers and keep the Client informed of significant developments. Marsh shall be authorized for purposes of this Agreement to represent and assist the Client in all discussions and transactions with all insurers, provided that Marsh shall not place any insurance on behalf of the Client unless so authorized by the Client;
- d. Assist with documentation and other steps to obtain commitments for and implement the Client's insurance program upon the Client's instructions, it being understood that Marsh will not independently verify or authenticate Client-provided information necessary to prepare underwriting submissions and other documents relied upon by insurers, and the Client shall be solely responsible for the accuracy and completeness of such information and other documents furnished to Marsh and/or insurers and shall sign any application for insurance. The Client understands that the failure to provide all necessary information to an insurer, whether intentional or by error, could result in the impairment or voiding of coverage;
- Use its best efforts to place insurance on behalf of the Client, if so instructed by the Client.
 However, Marsh does not guarantee or make any representation or warranty that insurance can
 be placed on terms acceptable to the Client;
- f. Monitor published financial information of the Client's current insurers and alert the Client when the status of one or more of such insurers falls below Marsh's minimum financial guidelines. Marsh will not, however, be responsible for the solvency of any insurance carrier or its ability or willingness to pay claims, return premiums or other financial obligations. Insurers with whom the Client's risks have been placed will be deemed acceptable to the Client, in the absence of contrary instructions from the Client;
- g. Follow up with insurance carriers for timely issuance of policies and endorsements;
- Review policies and endorsements for accuracy and conformity to specifications and negotiated coverages;
- Provide coverage summaries for all new coverages and updates on changes to existing coverages;
- j. In certain cases, placements which Marsh makes on the Client's behalf may require the payment of insurance premium taxes (including U.S. federal excise taxes), sales taxes, use taxes, surplus or excess lines and similar taxes and/or fees to federal, state or foreign regulators, boards or

- associations. The Client will pay such taxes and fees, whenever assessed. To the extent practical, such taxes and fees will be identified by Marsh on invoices covering these placements. Any such taxes and fees collected by Marsh will be promptly remitted by Marsh to the appropriate authorities;
- k. Utilize the services of other intermediaries to assist in the marketing of the Client's insurance (including brokers in the London and other markets), when in Marsh's professional judgment those services are necessary or appropriate. Such intermediaries may be affiliates of Marsh or not related to Marsh. The compensation of such intermediaries is not included in Marsh's compensation under this Agreement and will be paid by insurers out of paid premiums;
- Keep the Client informed of significant changes and/or trends in the insurance marketplace and provide the Client with an annual forecast of market conditions;
- m. Following placement, deliver binders prior to the expiration of the Client's current policies;
- Process or facilitate the processing of certificates of insurance and bonds with respect to insurance policies placed by Marsh, as requested by the Client;
- o. Review audits, rating adjustments, dividend calculations and loss data;
- p. Provide the Client with detailed invoices, except in the case of direct billing by insurers;
- q. Assist the Client in establishing claims reporting procedures;
- r. Consult with the Client regarding specific claims;
- Follow-up with insurers with respect to timely collection of claims and with respect to the payment of return premiums;
- t. Act as a liaison between the Client and insurers;
- Assist the Client in connection with issues relating to interpretation of insurance policies placed by Marsh:
- Conduct strategic planning sessions to review current performance and establish future objectives and strategies for the Client's risk and insurance program;
- w. Effective upon the renewal or placement by Marsh of the Client's excess insurance program, unless the Client gives the Marsh client executive contrary instructions in writing, whenever the Marsh client executive is informed in writing by the Client that a claim has been notified to the primary carrier Marsh will notify all applicable excess carriers where Marsh has placed the applicable excess policies or the Marsh client executive has been provided written notice by the Client of the applicable carrier and policies. If Marsh is instructed not to provide notice to any excess carrier, Marsh shall have no responsibility for any consequences arising out of the failure to give notice;
- Develop a mutually agreeable renewal action plan and timeline that highlights accountability and meets the Client's objectives;
- y. Meet regularly with the Client's key people to discuss strategy and open items; and
- z. Meet with the Client's Board of Directors semi-annually to review the state of the insurance marketplace and answer general questions related to the Client's insurance policies placed by Marsh.

If Marsh has taken over any existing program or policies implemented by another broker, Marsh will not assume any responsibility for the adequacy or effectiveness of those programs or policies or any actions or omissions occurring prior to Marsh's retention. Within a reasonable period of time, Marsh will have completed a review of those programs and policies and will make recommendations it believes are necessary.

Marsh does not speak for any insurer, is not bound to utilize any particular insurer, and does not have the authority to make binding commitments on behalf of any insurer.

2. Compensation

Fee and Commission Income

Marsh will be compensated for the services as outlined in this Agreement with respect to Self-Insurance Bond, Tenant Users Liability, Airport Liability and Aircraft Liability through commissions received from insurance companies (retail, excess and surplus lines and wholesale). Marsh will deliver the services as outlined in this Agreement with respect to Property, Boiler & Machinery, Vehicle Physical Damage, Crime/Fidelity (the "Fee Coverages") for an annual fee of \$ 60,000, payable and to be invoiced as follows: in full on January 1, 2005. With respect to insurance placed by Marsh on the Client's behalf, Marsh will disclose to the Client the amount of any commissions received by Marsh and, with respect to the Fee Coverages, credit commissions collected for such coverages against remaining installments of the annual fee and, to the extent in excess of the remaining installments, refund previously paid installments of the fee. In the event such commissions for a contract year exceed Marsh's annual fee for that year, then excess commissions will be returned to the Client if permitted by law. Otherwise, excess commissions will be carried forward and applied against Marsh's annual compensation for subsequent years if permitted by law. Such commissions do not include, and Marsh shall be entitled to receive and retain, as to all lines of coverage, wholesale commissions with respect to placements for the Client. Marsh will disclose to the Client any such wholesale commissions collected by Marsh.

In the event there is a significant change in the Client's operations which affects the nature and scope of its insurance program, Marsh and the Client both agree to renegotiate Marsh's compensation in good faith as appropriate.

3. Term

The term of this Agreement shall commence January 1, 2005 and shall terminate one (1) year thereafter.

The term may be extended by mutual written agreement of the parties. In the event of termination, Marsh will assist the Client in arranging a smooth transition process. However, Marsh's obligation and the obligation of its affiliates to provide services to the Client will cease upon the effective date of termination, unless otherwise agreed in writing.

Notwithstanding the term of this Agreement, either party shall have the right to terminate this Agreement upon 90 days prior notice to the other. For the **Commission** portion of the compensation, in the event of termination by the Client prior to expiration, Marsh's compensation set forth in Section 2 for the contract year will be deemed fully earned at inception. For the **Fee** portion of the compensation, in the event of termination by the Client prior to expiration, Marsh's compensation set forth in Section 2 for the contract year will be deemed earned in accordance with the following schedule, for services performed through the termination date:

60% at commencement of term of Agreement 75% after four months 100% after seven months

In the event of a termination by Marsh prior to expiration, Marsh's annual compensation will be deemed earned on a pro-rata basis.

4. Additional Services

Additional services are available for additional compensation and subject to the negotiation of separate agreements. Such services include, but are not limited to:

- Consulting relating to work force strategies, including behavioral risk management, absence management, cumulative injury management, financial diagnostics and custom risk and insurance solutions;
- Business interruption and other claims valuation services offered by Marsh's CAPS Claims Accounting and Preparation Services practice;
- Environmental risk consulting services;
- Operations and assets consulting services, including business continuity management, supply chain risk management, loss control and engineering support services and strategic risk assessments;
- Risk management claims information systems, including Marsh's STARS and TrendTracker software programs, and related services;
- Claims services other than those specified above, including catastrophic claims, mass tort claims, claims advocacy services and archival research;
- Placement of lines of coverage other than those referenced in Section 1 and the servicing of such coverage:
- Services in connection with loss portfolio transfers and alternative risk financing;
- · Establishment and administration of captive insurers;
- Non-recurring insurance placements involving significant quantitative or actuarial analysis or modeling, placements of risks with financial institutions other than insurance carriers, and placements of risks not customarily accepted by insurers;
- Actuarial services;
- · Employee benefits services;
- Insurance-related mergers and acquisition due diligence services; and
- · Interactive on-line client services.

5. Books and Records.

The Client is entitled to copies of reports and/or documents relating to its account (other than internal Marsh correspondence). However, files (other than copies of insurance policies) will not be retained for more than five years after the expiration of a particular policy's term.

6. Governing Law.

This Agreement shall be governed by and construed in accordance with the laws of the State of New York, without regard to its conflicts of law provisions.

7. Miscellaneous.

This Agreement contains the entire understanding of the parties with respect to the subject matter contained herein, superseding all prior agreements, understandings and negotiations with respect to such matters. This Agreement may be modified or otherwise amended and the observance of any term of this Agreement may be waived, only if such modification, amendment or waiver is in writing and signed by the party to be charged with same. This Agreement shall be binding upon and inure to the benefit of the parties' respective successors. Neither party shall have any liability for any failure or delay in performance of its obligations under this Agreement because of circumstances beyond its reasonable control, including without limitation, acts of God, fires, floods, earthquakes, acts of war or terrorism, civil disturbances, sabotage, accidents, unusually severe weather, governmental actions, power failures, computer/network viruses that are not preventable through generally available retail products, catastrophic hardware failures or attacks on its server.

Marsh USA Risk and Insurance Services		
By: Jeff R. Larsen Sr. Vice President	Date:	
ACCEPTED AND AGREED:		
Utah Counties Insurance Pool		
Ву:	Date:	
Dan McComkie President of the Board of Trustees		 Deleted: Lester Nixon
1 2 resident of the board of Trustees		Deleted: Chief Executive Officer

Utah Counties Insurance Pool Payments April 28, 2005 - May 31, 2005

Amount	-10,322.72 0.00 0.00 0.00 0.00 0.00 -2,853.40 -3,502.24 -6,892.21 -17.68 -3,855.16 -10,135.00 -2,000.00 -2,468.78 0.00 -2,468.78 -2,000.00 -2,468.78 -2,000.00 -2,468.78 -2,000.00 -2,468.78 -1,182.55 -1,33.65 -2,53.53 -2,22.75 -2,000.00 -2,468.78 -2,000.00 -2,468.78 -2,000.00 -2,468.78 -2,000.00 -3,409 -3,409 -3,409 -3,409 -3,409 -3,100.00 -1,733.12 -0,000 -0,000
Split	-SPLIT
Мето	Created by Payroll Service on 04/25/2005 Direct Deposit
Name	QuickBooks Payroll Service Brody S. Parker Charmaine G. Green Korby M. Siggard Lester J. Nixon Mark W. Brady Sonya J. White Nationwide Retirement Solutions United States Treasury Utah Retirement Systems PEHP-LTD United States Treasury Marsh USA Risk & Insurance Services T Minus 5 Entertainment, Inc. Owest SHRM Larson & Company PEHP-LTD Utah Retirement Systems Christensen & Jensen Steve Baker Kenneth Bischoff Jerry Grover Dan McConkie Kent Sundberg Steven Wall Ira Hatch Kay Blackwell Gene Roundy Snelling Personnel Services, Inc. Positive Incentives Verizon Wireless ILinc Communications Comfort Suites Verizon Wireless ILinc Communications Comfort Suites Verizon Wireless FedEx Agile Studios Mountain View Software Utah PRIMA Chapter Shelley Peck Office Deport Utah Local Governments Trust Positive Incentives Kinko's QuickBooks Payroll Service QuickBooks Payroll Service
Num	2889 2890 2893 2894 2895 2895 2896 2896 2896 2907 2907 2908 2909 2909 2911 2911 2912 2913 2914 2915 2915 2916 2916 2917 2918 2917 2918 2919 2919 2919
Date	4/29/2005 4/30/2005 4/30/2005 4/30/2005 4/30/2005 4/30/2005 5/3/2005 5/3/2005 5/3/2005 5/3/2005 5/12/2005
Туре	W-Fxpense Liability Check Paycheck Paycheck Paycheck Paycheck Paycheck Paycheck Paycheck Check C

Utah Counties Insurance Pool Payments April 28, 2005 - May 31, 2005

TOTAL	Total WF-Wo	Check	Check	WF-Work Co Check	Total WF-Expense	Check	Check	Check	Liability Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Check	Paycheck	Paycheck	Paycheck	Paycheck	Paycheck	Paycheck	Liability Check	Liability Check	Liability Check	Check	Check	Check	Check	Paycheck	Paycheck	Paycheck	Paycheck Pavcheck	Туре
	Total WF-Work Comp Expense	5/31/2005	5/9/2005	WF-Work Comp Expense Check 5/9/2005	pense	5/31/2005	5/31/2005			5/31/2005	5/31/2005	5/31/2005	5/31/2005	5/31/2005	5/31/2005	5/31/2005	5/31/2005	5/31/2005	5/31/2005			Tues	15.15							5/27/2005	5/27/2005	5/27/2005					< 5/15/2005 < 5/15/2005	e Date
		0058	0056	0055		2937	•					T67.07		0.	Ο.		-			5 2923	01	Oi	01	O1	Oi	01	01	51	-	5 VISA			5 VISA	51	o	on .	01 01	Num
		Preiffer Consulting Group, LLP	Brody S. Parker	Alternative Service Concepts, LLC		Snelling Personnel Services, Inc.	Verizon Wireless	PEHP-LTD T	Utah Retirement Systems	Mark W. Brady	Pfeiffer Consulting Group, LLP	Snelling Personnel Services, Inc.	Sonva J. White	Lester J. Nixon	FedEx	Don Green Photography, Inc.	Utah Association of County Treasurers	Verizon Wireless	Office Depot	Utah Safety Council	Sonya J. White	Mark W. Brady	Lester J. Nixon	Korby M. Siggard	Charmaine G. Green	Brody S. Parker	United States Treasury	Nationwide Retirement Solutions	QuickBooks Payroll Service	Wells Fargo	Wells Fargo	Wells Fargo	Wells Fargo	Lester J. Nixon	Sonya J. White	Mark W. Brady	Korby M. Siggard Lester J. Nixon	Name
		Invoice No. N/A	Expense Reimbursement	Invoice Number: 0009952-IN		Customer Number: 20357-0000742	Invoice Number: 1942085371	Coverage Period: May 2005	Unit No: 864 (March 2005)	Reimburseable Expenses	VOID: Invoice No. N/A	Customer Number: 20357-0000742	Reimbursable Expenses	Reibursable Expenses	Invoice Number: 3-822-60808	May 19 Photography	Workshop Sponsorship	VOID: Invoice Number: 1949562837	Account Number: 35538769	Invoice Number: 80366	Direct Deposit	Direct Deposit	Direct Deposit	Direct Deposit	Direct Deposit	Direct Deposit	87-0495792	Entity: 644013	Created by Payroll Service on 05/26/2005	Account Number: 4856 2002 0789 0792	Account Number: 4856 2002 0646 9788	Account Number: 4856 2002 0633 9635	Account Number: 4856 2002 0646 9796	Direct Deposit	Direct Deposit	Direct Deposit	Direct Deposit Direct Deposit	Memo
ıī.		Professional Fees	-SPLIT-	Third Party Administrator		Professional Fees	Telephone	Staff Medical Insurance	-SPLIT-	-SPLIT-	Professional Fees	-SPLIT-	-SPLIT-	-SPLIT-	Postage	Professional Fees	Exhibiting & Sponsorship	Telephone	-SPLIT-	Loss Control / Training	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	-SPLIT-	Split
-120,875.01	-14,267.70	-2,128.26	-144.76	-11,894.68	-106,607.31	-478.08	-66.44	-189.68	-7,284.81	-750.00	0.00	-956.16	-199.88	-495.73	-6.85	-125.00	-500.00	0.00	-254.27	-318.00	0.00	0.00	0.00	0.00	0.00	0.00	-3,502.18	-2,860.57	-10,322.75	-662.72	-1,438.42	-335.13	-2,300.23	0.00	0.00	0.00	0.00	Amount

AFFIDAVIT OF DAN McCONKIE

STATE OF UTAH)
COUNTY OF SALT LAK	E)
Dan McConkie, being du	aly sworn upon oath, deposes and says:
1. That the affiant	has personal knowledge of the matters hereinafter referred to in this Affidavit.
2. That the Affian	t, on or about the 3 day of June, 2005, presided over a meeting of the Utah
Counties Insurance Pool Board of	Trustees, an open and public meeting within the provisions of Chapter 4, Title 52, Utah Code
Annotated, 1953, as amended.	
3. That a quorum	of the Utah Counties Insurance Pool Board of Trustees was present and at least two-thirds of
the members present, voted to clo	se the meeting pursuant to the provisions of Section 52-4-4, Utah Code Annotated, 1953, as
amended, for the purpose of discu	ssing the character, professional competence, or physical or mental health of an individual.
4. That the affiant	was present throughout the meeting and, pursuant to the provisions of Section 52-4-7.5, the
affiant does hereby affirm that the	sole purpose for closing the meeting was to discuss the character, professional competence,
or physical or mental health of an	individual or individuals.
FURTHER, Affiant saith	not.
DATED this3 da	y of June, 2005. DAN McCONKIE, President Utah Counties Insurance Pool
On theday of	2005, personally appeared before me Dan McConkie, who, after being by me
duly sworn, deposed and said that	the information contained in the above and foregoing Affidavit is true and correct.
	Residing at: NOTARY PUBLIC V-18-2006

